

## Account Executive

*ALI Secretariat*

We are growing  
national logistics company, looking for dynamic, strong and motivated person to  
be positioned as :

## Account Executive

### Responsibilities :

Maintain and develop relationship with  
principal or client

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Acquisition  
new potential business

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Renewal business

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Expansion business opportunity

Maintain and develop relationship with  
internal operation team

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Communicates  
client interests and expectation

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Identify  
potential issue and/or opportunities

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Analyze,  
Suggestion and problem solving

Provide two way communication between client  
and operational team representation Provide regular reports for account opportunities,  
activities and summary

Requirements :

Female 30 ~ 35 years of age  
Diploma 3 or S1 Graduated  
Fluent in English both oral and written,  
Mandarin would be an advantage  
Good understanding of logistic services  
2 - 3 years marketing experience  
in  
distribution/transportation and/or warehousing  
Good communication, presentation and  
negotiation skills  
Computer skills

Should you meet the above requirement,

Please send your full resume (CV) with recent  
photograph to :

recruiter.pim@gmail.com  
novips\_1989@yahoo.com