

Project Sales Executive (Supervisor)

ALI Secretariat

We are an expanding regional logistics company with a strong commitment to innovation, technology and service excellence, which provide integrated logistics solutions including project logistics, air freight, sea freight, land freight, custom clearance, warehousing, and distribution management.

With more than 33 network coverage all over Indonesia and qualified personnel, CKB Logistics goes the extra miles to support customer growth. We committed to quality and safety of our business process that proved by ISO 9001:2000 and OHSAS 18001:2007 Certification.

As part of our growth strategy, we are looking for high caliber and talented individuals to join and grow with us as follows:

Project Sales Executive (Supervisor)

Cilandak, Jakarta Selatan

Responsibilities:

Gaining

and Improvement of profitability.To

identify accounts as targeted in project energy industries To

ensure sales dealing, keep and develop energy/power sectors customers

which based on accounts target set up through building lasting

relationships To

manage individual sales plan effectively, productive and focus on target

selling

Requirements:

Candidate

must possess at least a Bachelor's Degree in Business
Studies/Administration/Management, Marketing, Logistic/Transportation or
equivalent. Required
languages: English, Bahasa Indonesia At
least 3 years of working experience in the related field is required for
this position. Knowledge
about Business to Business Sales in Transportation Logistics
(Project) Marketing
Sales Account management experience Strong
market project sector awareness, Supply chain Business
to Business Selling Skill Project
Management Skill Communication
capability at all level Account
management skill High
demand of personal flexibility Willing
to travel

Should you meet

the qualifications, please submit your application letter and full resume
with recent photograph in MS Word or PDF and put the position code at your
e-mail subject to:

recruitment@ckb.co.id

CKB Logistics - A Member of ABM Group

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