

## Business Development Executive

*Balrich Logistics*

Growing Logistics company located in Cakung Cilincing (Jakarta Utara)  
needs candidate with the positions below

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### BUSINESS DEVELOPMENT EXECUTIVE (2 positions)

#### JOB DESCRIPTION:

Explore and develop  
of new business opportunities within and outside the chosen markets. Contact and maintain  
existing/prospective customers with a view to gain new business. Develop and present  
advanced Logistics solutions for our potential customers, with a view to  
achieve lowest total cost and effective supply chain management. Prepare and present  
detailed tender and bid documents, focusing on customer requirements, supply  
chain interfaces and leveraging the Company brand and the Competitive advantages  
of the Company. Develop and maintain  
specific cost and budget models. Maintain close  
relationships with all incumbent Factory and Logistic operation Managers in  
order to identify and develop business opportunities. Liaise effectively  
with all levels of Management within Company in order to facilitate projects  
and other business opportunities. Management of one or  
more Company client Accounts as required. Continuously improve  
own skill base by attending internal/external training as required. Ensure all Company  
policies and procedures are followed.

## REQUIREMENTS:

Education : Min. S1 preferably from business/management/engineering

Experience: at least 2 years exp in Logistic/Supply Chain business development area.

Language : Fluent in written and spoken English, Japanese/Mandarin is a plus.

Send your resume, CV, recently photograph and other supporting document to :

HRD GA Manager

Balrich Logistics

Jl. Raya Cakung Cilincing Pal II

Jakarta Utara 14140

Or

e-mail to : [petrus@balrich.co.id](mailto:petrus@balrich.co.id)