

Sales Manager

System Indo

Our Company is a dynamic and rapidly expanding reality with 1000+ employees worldwide, leader in the logistics automation; we are looking for a Sales Manager for our Indonesian subsidiary.

The candidate will be responsible for the management and development of the commercial activities in Indonesia

Responding to the Asia Sales Area Manager, he will be in charge of:

Implementing

strategy, tactics, sales plans and profit targets Delivering sales by developing relationships with partners Identifying and reporting on business opportunities in target markets Acting as an ambassador and role model for the company business Increasing market share in existing markets and maximise new business development opportunities Achieving targets for revenue, profitability and sales growth

The candidate has preferably a degree/bachelor degree in technical or economic disciplines, has several years of experience in the sales department of structured companies preferably in the warehousing, automation, machinery and equipment sector.

We require:

Basic technical knowledge in mechanical electronic Knowledge of the problems of industrial logistics Excellent sales and negotiation skills Results orientation Good business sense Initiative, drive and enthusiasm Excellent communication and people skills Good planning and organisational skills The ability to work calmly under pressure Good IT, budget and report writing skills A full driving licence Willingness to travel around the Country Be able to speak Indonesian and fluently English

Please send the application letter to email address as below:

1.

Ms. Uny (Sales-sup4@Systemindo.co.id)

2.

Ms. Apriyeni (sales@systemindo.co.id)