

## Sales Manager

*PT. System Indonesia*

### JOB VACANCY

Our Company is a dynamic and rapidly expanding reality with 1000+ employees worldwide, leader in the logistics automation; we are looking for a Sales Manager for our Indonesian subsidiary. The candidate will be responsible for the management and development of the commercial activities in Indonesia.

Responding to the Asia Sales Area  
Manager, he will be in charge of:

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Implementing strategy, tactics, sales plans and profit targets

Delivering sales by developing relationships with partners  
Identifying and reporting on business opportunities in target markets  
Acting as an ambassador and role model for the company business  
Increasing market share in existing markets and maximize new business development opportunities  
Achieving targets for revenue, profitability and sales growth

The candidate has preferably a degree/bachelor degree in technical or economic disciplines, has several years of experience in the sales department of structured companies preferably in the warehousing, automation, machinery and equipment sector.

We require:

Basic technical knowledge in mechanical electronic Knowledge of the problems of industrial logistics  
Excellent sales and negotiation skills Results orientation  
Good business sense Initiative, drive and enthusiasm  
Excellent communication and people skills Good planning and organizational skills  
The ability to work calmly under pressure Good IT, budget and report writing skills  
A full driving licence Willingness to travel around the Country  
Be able to speak Indonesian and fluently English

Please send the application letter to:

PT. System Indonesia

Jl. Industri Selatan 3 Blok GG  
No.3A Jababeka II,

Cikarang Bekasi 17854,

Phone: 021 89833311 Fax 021  
89832255,

or email as below

1.

Ms. Apriyeni (Sales@Systemindo.co.id)

2.

Ms. Uny (Sales-sup4@Systemindo.co.id)