

Assistant Manager Business Development

ALI Secretariat

Assistant Manager Business Development

Job

Description :

list up target customer and reviewed, to gain new business from existing or non existing customers approach target customers with AFF/OFF sales and take leadership act as account manager for all modes start the new business, ensure the business until getting certain share, monitor the business until operation is stabilized release customers to sales and search another target approach new business territory for company setting medium to long term target account, including marketing and products development activities to report sales activity company target to analyze market trend to help manager in achieving company target to help manager in preparing the meeting and reporting

Requirements

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experiences in sales and customer development sufficient freight forwarding and logistics knowledge good analytical, planning, and reporting skill good communication, interpersonal, and coordination skill has speciality in automotive, healthcare, FMCG, technology, food is preferred having knowledge of government regulation (related with export / import) shall be necessary able to work independently and as a team energetic, charming, and love challenges fluent in spoken and written english computer literacy is a must office location : Bekasi working days include 2 Saturdays in a month

Please

apply online or E-mail to recruitment.cbt@id.yusen-logistics.com with your application in English with recent photo size 4 x 6 and phone number

